

# KwaZulu-Natal, driving the business of trade and investment in South Africa



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Province of KwaZulu-Natal  
South Africa



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# Overview



- TIKZN Trade Services
- Africa Automotive Trade Analysis
- SA Top trading partners in Africa
- African Countries in supplying automotives



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# TIKZN Trade Services

## Export Development

- Trade Capacity Development Programmes
- Mentorship Development of SMME's
- Intra Trade Promotion
- Doing Business in 'particular markets' Seminars

## Export Promotion

- Export Trade Promotion
- Facilitation of Inward Buying Missions
- Facilitation of Outward Selling Missions
- Provision of Market Intelligence



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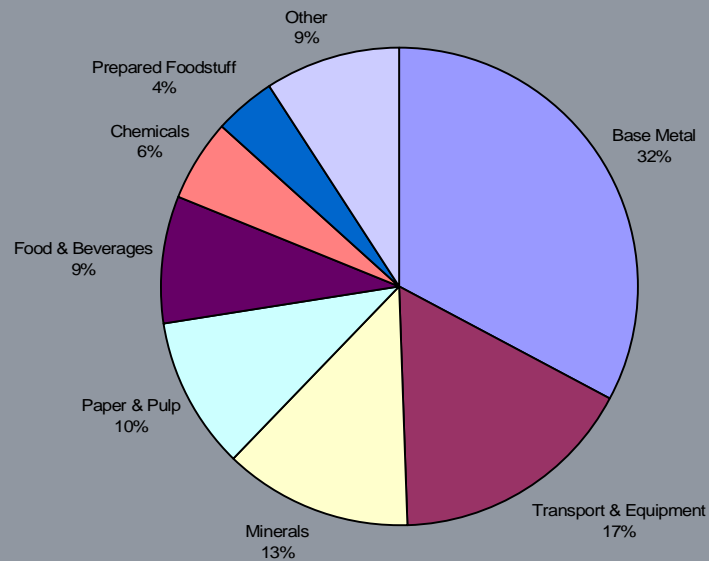


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# Trading Opportunities with KwaZulu-Natal



KwaZulu-Natal Top Export Products 2007



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DRIVING THE BUSINESS OF TRADE AND INVESTMENT

# KwaZulu-Natal Top African Trading partners



COUNTRY	VALUE OF EXPORT IN RANDS
Nigeria	72,323,898
Kenya	54,023,970
Chad	39,674,161
Sudan	18,556,903
Zambia	17,097,418
Mauritius	16,862,326
Tanzania	16,134,524
Uganda	15,178,048
Seychelles	9,530,333
Ghana	8,911,053
Angola	6,278,251
Malawi	5,893,138



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# KZN Top 10 Products to Africa



Food

Pharmaceutical Goods

Rubber

Paper

Electric motors/Generators

Machinery

Machinery, parts ,pumps & lipids

Construction structures

Plastic

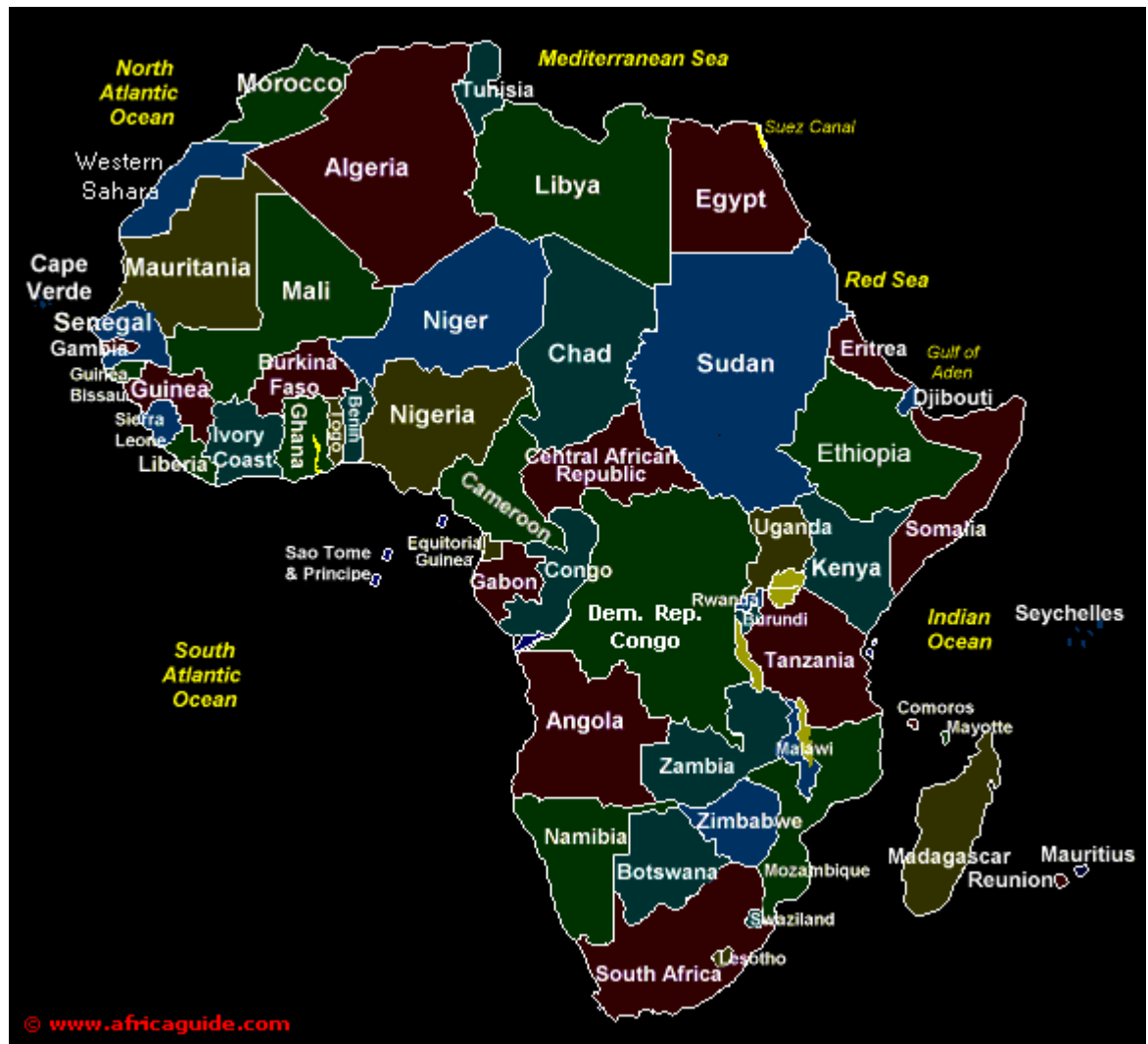
Cement, Concrete, stone



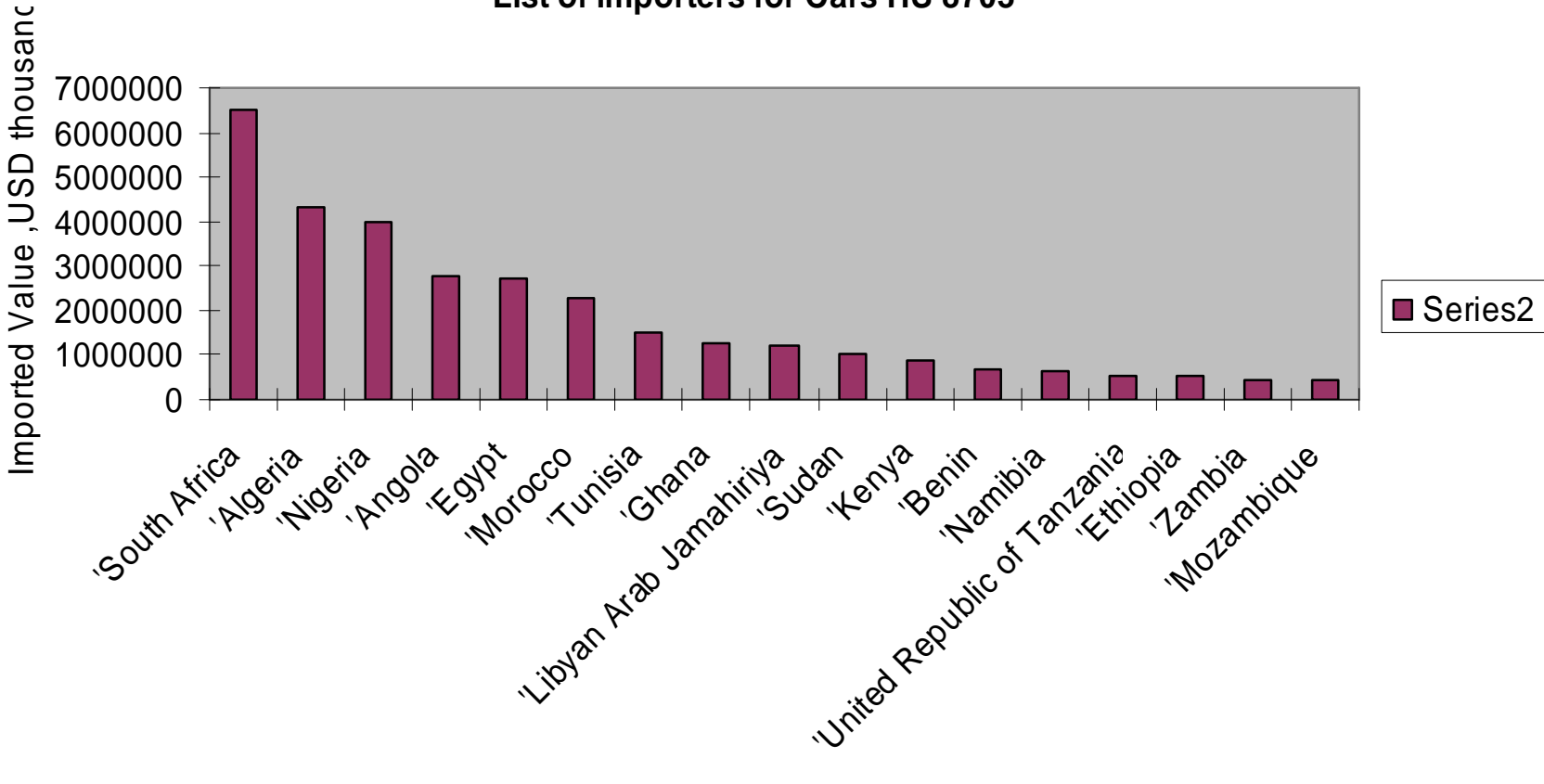
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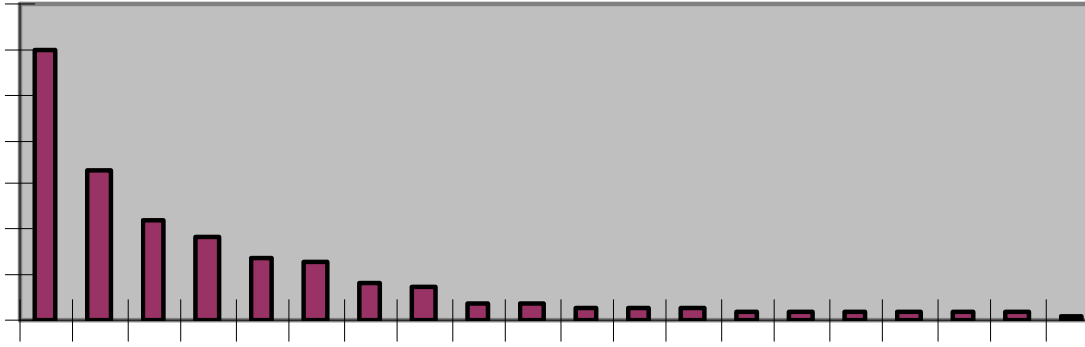
List of importers for Cars HS 8703



## Importers for Parts & Access of motor vehicles HS 8708

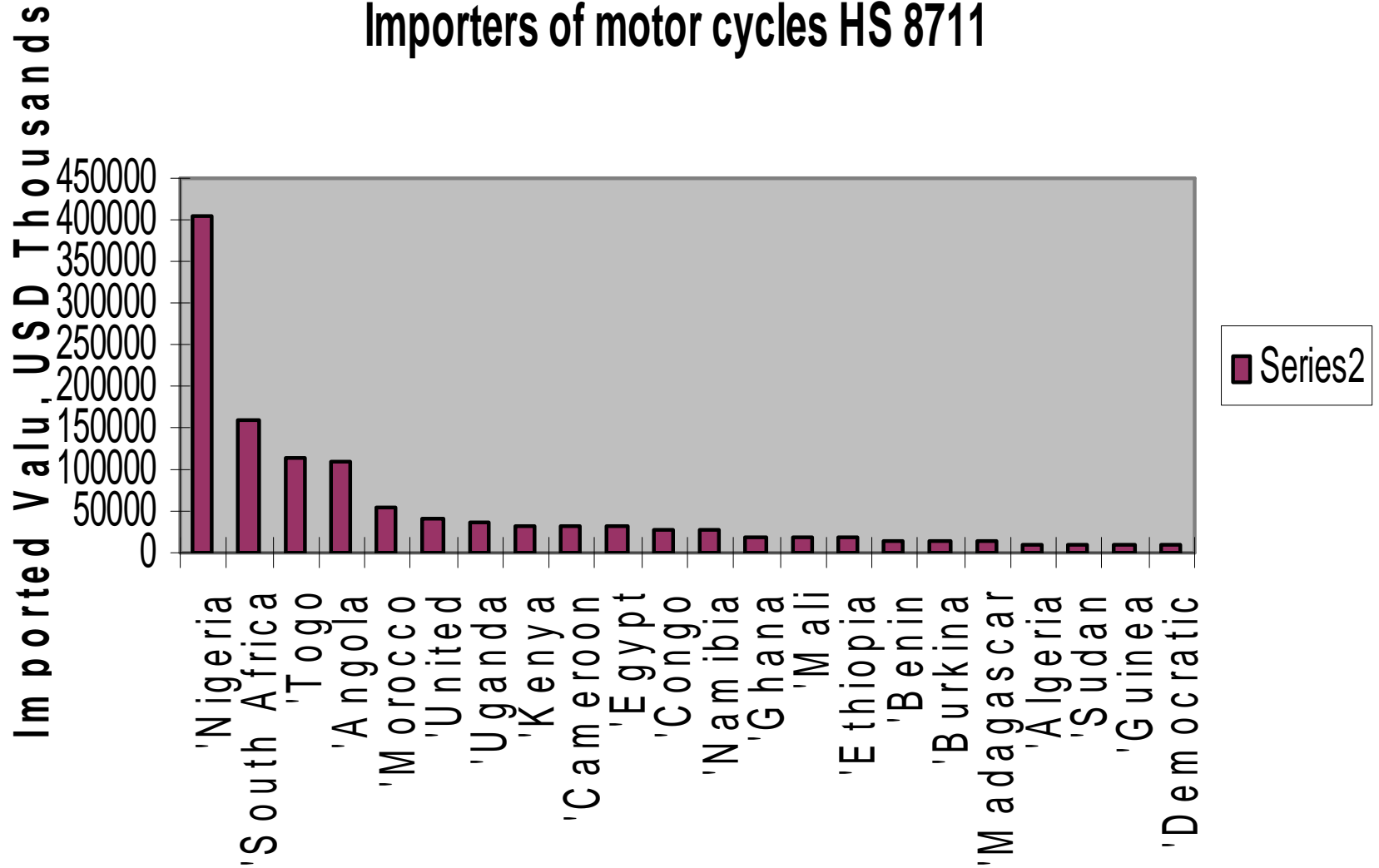
imported value, USD  
thousand

1400000  
1200000  
1000000  
800000  
600000  
400000  
200000  
0

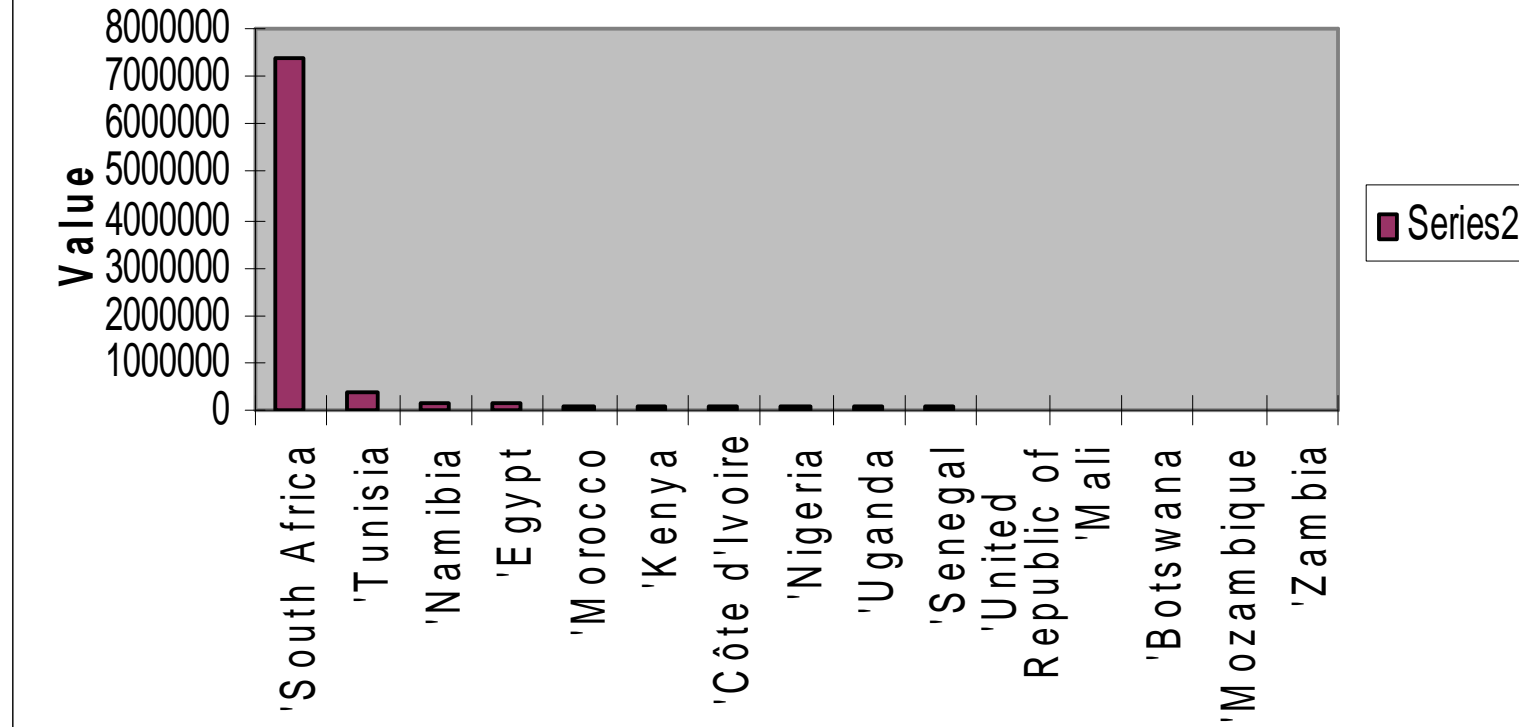


Series2

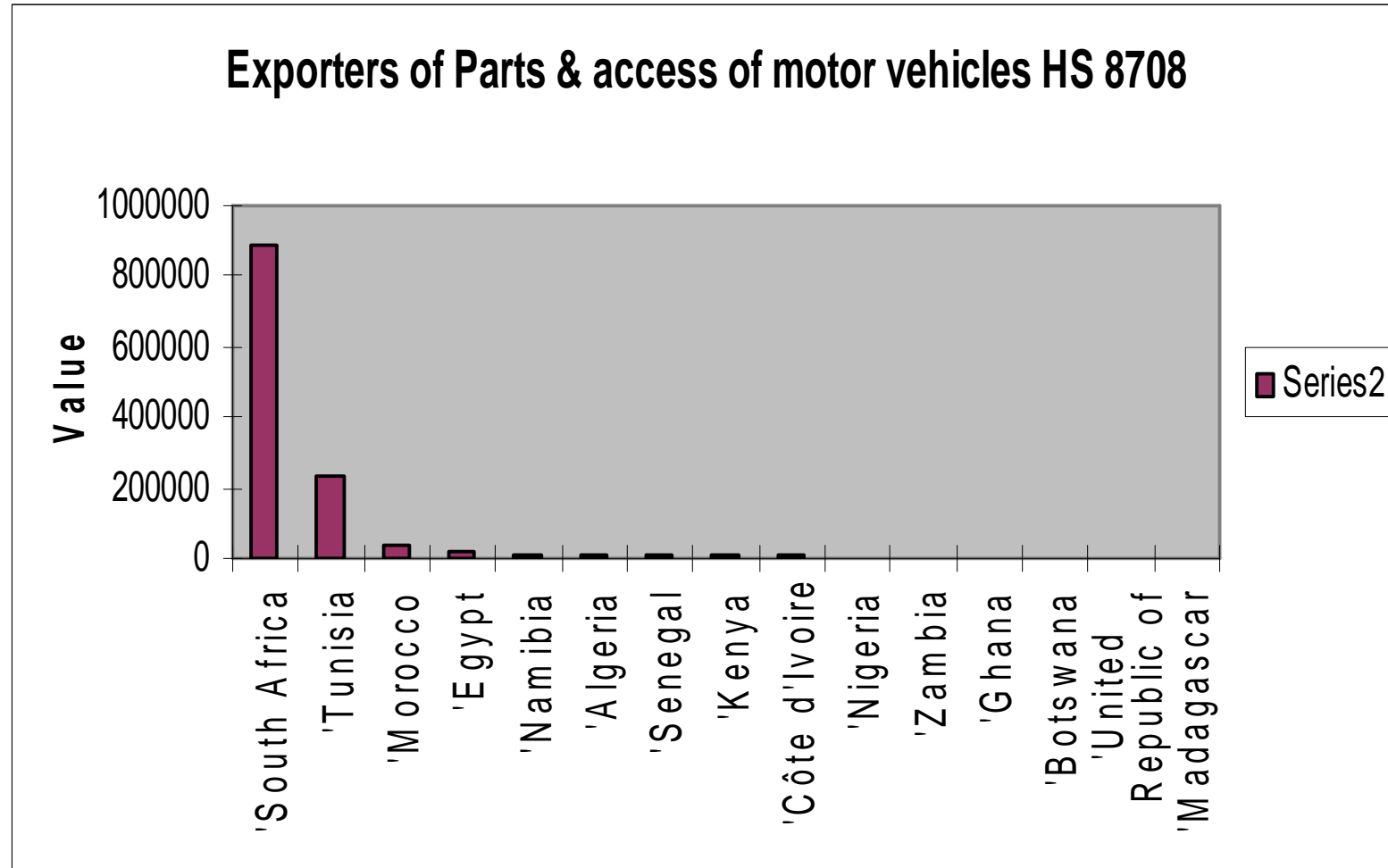
# Importers of motor cycles HS 8711



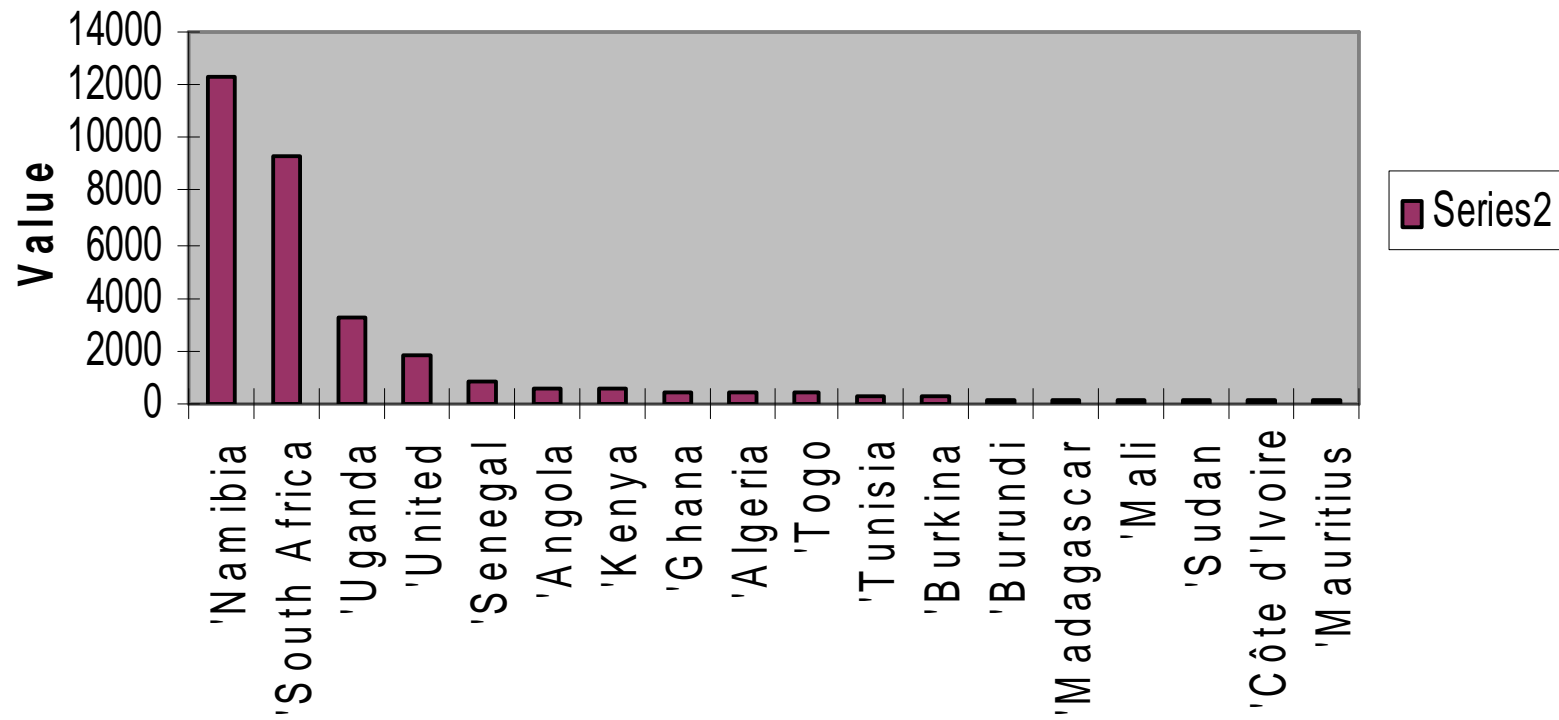
## Exporters of vehicles HS 87



## Exporters of Parts & access of motor vehicles HS 8708



## Exporters of Motocycles HS 8711



# Export Promotion Initiatives - Africa

## **NIGERIA**

- 13- 14 November Abuja Capital City
- 16 – 17 November Lagos

## **Ghana**

- 19 – 20 November

## **Tunisia /Egypt**

- 1<sup>st</sup> week December

## **Namibia /Angola**

- March 2010



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# Thank You



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